



VERMONT CHAPTER  
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# Green Mountain Specifier

April 2004

## ***THIS MONTH:***

### **APRIL PROGRAM**

### **FLETCHER ALLEN HEALTH CARE: RENAISSANCE PROJECT, PART II**

#### **HOST**

Matthew Martin, CSI, Assoc. AIA  
Project Manager  
Fletcher Allen Health Care Facilities

#### **TIME**

10:30am – 3:00pm  
Friday, April 23rd, 2004

#### **LOCATION**

Fletcher Allen Health Care, Burlington;  
I-89 Exit 14E, head for the tower cranes  
if you are walking, otherwise meet in the  
Sheraton Burlington rear parking lot for  
a short shuttle bus trip over.

#### **CREDITS**

3 hours of HSW credits available

#### **AGENDA**

10:30 Registration Begins at Sheraton  
Parking Lot on the Shuttle Bus  
11:00 Shuttle Bus Leaves for Burgess  
11:25 CSI Business & Speaker  
Introduced  
12:30 Questions & Answers  
1:00 Lunch  
1:30 Walking Tour Begins  
3:00 Shuttle Bus leaves for Sheraton Lot

#### **COSTS**

\$35 for CSI & AIA members  
\$50 for Non-Members  
\$10 Students  
New Members *FREE!*

#### **RSVP / QUESTIONS**

Program is currently full; to be added to  
the waiting list, send an e-mail to  
Program Chair Jonathan Miller at  
[campsi@earthlink.net](mailto:campsi@earthlink.net)

## **April 23<sup>rd</sup> Program**

### ***Renaissance Project Tour, The Sequel***

**[Registration for this program is  
now full – there is a waiting list for  
those who have not already reserved  
a spot.]**

Last year, for the chapter's first  
Renaissance Project Tour, there was a  
big hole and a big steel frame. Now  
take a look at closing up walls and  
other fit-up business one year later.  
FAHC Project Manager, Matt Martin,  
will reprise his great presentation one  
more time with updates on their  
construction process, schedule  
sequencing, critical path, schedule  
creep, materials used, wall section  
determination, and other issues.

The second installment will feature an  
overall discussion and construction site  
tour of a \$380 million +/- project. This  
is one of the largest, if not the largest,  
construction projects in Vermont's  
history. The tour will be followed by a  
Q&A session and lunch. After lunch  
each FAHC staff member present will  
take groups of no more than 15  
attendees each on a 90-minute walking  
tour. Should be another fun field trip!

See you there and then – bring your  
hardhat if you have one!

## **Call For Topics CSI Show Education Sessions**

The Call For Topics program is now  
accepting presenters' proposals for  
education sessions to be part of The  
49<sup>th</sup> Annual CSI Show & Convention  
in 2005. All submissions must be  
made using the electronic format on  
CSINet at [www.csinet.org/callfortopics](http://www.csinet.org/callfortopics)  
The proposal deadline is April 30. For  
more information, visit  
[www.csinet.org/callfortopics](http://www.csinet.org/callfortopics) .

## **WE WANT YOU ...**

...to make a contribution to the  
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material). Contact:

Chris Eling, CSI, CDT, Editor  
[chris@pmarch.com](mailto:chris@pmarch.com)  
Peter Morris Architect  
8 Roundtree Way  
Vergennes VT 05491  
phone: (802) 877-3830  
fax: (802) 877-3972

## **CSI University 2004 Sessions in San Antonio**

Now is the time to start planning for  
the 2<sup>nd</sup> CSI University Annual  
Conference, July 8-10, 2004, in San  
Antonio, TX!

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empowers participants to be leaders in  
their professions and CSI by teaching  
them the skills they need to lead.

The 2<sup>nd</sup> CSI University Annual  
Conference will add two half-day  
leadership workshops to the education  
sessions, technical tours and bring  
back networking opportunities that  
participants enjoyed last year.

- Get leadership how-to tips for  
chapters and other leaders,  
presented by CSI Executive  
Director Karl F. Borgstrom, Ph.D.
- Discuss the tasks, tools and  
responsibilities for region officers  
in the revamped Region Chairmen  
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- Develop the skills to build  
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## NEXT MONTH:

### MAY 20<sup>th</sup> PROGRAM

#### WINDOWS, DOORS & HARDWARE TRADE-FAIR & SEMINARS

#### THREE SPEAKERS

#### TIME / LOCATION

12:30-5:00pm Thursday, May 20, 2004  
Sheraton Burlington

#### TABLETOP EXHIBITORS (so far)

- Accuride Dorwin
- A.W. Hastings & Company  
Marvin Windows
- Efficiency Vermont
- ESSEX Industries / Assa Abloy  
Curries, Graham, Hes, McKinney,  
Sargent, Securitron
- Ingersoll-Rand Company -  
Security & Safety Consultants of NE  
Schlage, Von Duprin, LCN,  
Steelcraft, Glynn-Johnson,  
Recognition Systems, Locknetics  
Falcon, Monarch, Dor-O-Matic,  
Ives, Marshfield Doors
- Pella Windows

#### CREDITS

Up to 3 hours of HSW credits available,  
one for each seminar

#### SUMMARY

Mini-Trade Fair of Windows, Doors,  
Hardware and other related exterior  
fenestration Products...plus 3 seminars,  
one on each topic. Stay tuned for more.

#### RSVP / QUESTIONS

Program Chair, Jonathan Miller at  
[campsi@earthlink.net](mailto:campsi@earthlink.net); more coming...

## The President's Corner

By John A. Gant, CSI, CDT; [john\\_gant@irco.com](mailto:john_gant@irco.com)

### Chicago

I write this as I prepare for my trip to the 48<sup>th</sup> Annual CSI Show and Convention in Chicago. I'm traveling to the convention to accept, on your behalf, the many awards the Vermont Chapter will be receiving from the National CSI Organization.

You should all be proud of what you have accomplished.

Just as a refresher for the small minority that do not already know. CSI awards two Chapter Cups each year to recognize the chapters that grew the most during the previous calendar year. One silver cup is awarded based on percentage growth in membership with the other based on aggregate growth.

The organization has 143 chapters and (now not so) little Vermont has pulled off the unprecedented feat of walking off with both Cups. It is truly amazing!

We also will receive our fourth consecutive *Outstanding Chapter Commendation Award*, which is a major accomplishment in itself.

### Continuing Publication Commendation

Chris Eling CSI, CDT will also be making the trip to Chicago to accept the Vermont Chapter's *Continuing Publication Commendation* for this very monthly newsletter you are reading.

### CDT, CCS, CCCA, CCPR

Just a few weeks ago I sat down in the Boston Architectural Center to take the CCPR (Certified Construction Product Representative) certification test. I must admit that it was a bit more challenging than I expected, but I'm still glad took it. I highly recommend that all of our members gain industry knowledge and boost your career by seeking certification status.

### Remember – Volunteers Are Always Wanted!

Please contact me at [john\\_gant@irco.com](mailto:john_gant@irco.com) or by phone at 1-802-482-4763 if you have any questions, comments, or complaints (I mean 'improvement opportunities').

## CSI SHOW 2004

From April 20-24 in Chicago, the annual event will feature a pre-convention seminar, technical tours, Expo Education on the exhibit floor, a product demonstration area, and more than 70 education sessions!  
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## IN TWO MONTHS:

JUNE 10<sup>th</sup> EVENT

### VERMONT CHAPTER AWARDS BANQUET

#### LOCATION

Basin Harbor Club  
near Vergennes, VT on Lake Champlain

#### TIME

Thursday, June 10, 2004; 3:45pm-8:30±

#### AGENDA

- Boat trip across and up the lake.
- Walk through the site and see the gardens.
- Cocktails and dinner at the Red Mill with an awards ceremony.

#### SUMMARY

Join us as we celebrate the amazing accomplishments of the past year, at the Basin Harbor Club....come early and get in a round of golf.

## CSI Election Results

Following the elections concluded in February, here are our newly elected Institute officers at the national level, including Mike Owen and Lou Matrulli from the North East Region:

- **President-Elect -- Michael T. Owen Sr., FCSI, CDT.** Owen is a construction management consultant. He heads his own firm, Celtic Management Group LLC, in Warwick, Rhode Island. He will serve one year as president-elect, then become CSI's president on July 1, 2005. Owen is now serving as an Institute Vice President, and will complete that two-year term on June 30, 2004.
- **Vice President, Industry/Associate -- Valarie Harris, CSI, CCPR.** Harris is a construction contract representative with Best Access Systems in Placentia, CA, near Los Angeles. She currently serves on the Institute's Board as a West Region director.
- **Vice President, Professional -- Edward L. Soenke, FCSI, CCS, AIA.** Soenke is an architect and owner of his own firm, The Design Partnership, in West Des Moines, Iowa. Edd will be attending the Buffalo Region Conference in September.
- **Treasurer -- Eugene A. Valentine, CSI, CCS, AIA.** An architect, Valentine is president and CEO of BPLW Architect and Engineers Inc., in Mesa, Ariz.
- **Institute Director, Northeast Region -- Louis J. Matrulli, CSI, CCS, CCCA.** Lou Matrulli is president of Rebuild Mohawk Valley, Inc. in Utica, N.Y.

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### **Mr. Jonathan M. Miller**

**CSI, CCS, CCCA, SCIP, AIA, NCARB  
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**Chapter Treasurer, Finance Chair**

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## **TechNotes**

### **More Ideas and Challenges**

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*[This is a continuation of TechNotes column we published last November. Archived issues of the Green Mountain Specifier are available at the North East Region Website under the Vermont section of “Chapter Documents”, at [www.neregioncsi.org](http://www.neregioncsi.org) ]*

Although many of our documents began as individual efforts to solve problems, maintenance of existing documents should involve a larger number of participants. CSI offers the opportunity to participate in such Institute-level work through its Corresponding Committee program. All members are eligible to participate in corresponding committees; all that is necessary to be considered is to submit a form that asks for information about experience and interests.

Despite the existence of this opportunity, only a few percent of CSI's members have taken part in review or revision of existing documents. We could certainly make better use of corresponding members, and region chairs are in an excellent position to encourage participation. Region chairs should:

- Explain to chapter chairs how the corresponding committee program works, and ask them to pass this information on to their chapter members.
- Encourage chapter chairs to actively seek out qualified individuals who might be interested in becoming corresponding members.
- Develop region and chapter focus groups for technical topics.

While we're trying to get members to contribute, we must remember that ours is a non-profit organization, and we generally don't pay people for their work. This makes public recognition of effort extremely important - not only to acknowledge those who have contributed, but to encourage participation by others. Region and chapter chairs should seek out and recognize individual, chapter, and region technical excellence.

*Continued on p.7*

### **Mr. Peter D. Morris, CSI, CDT**

**Chapter Immediate Past-President**

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## “Sadaharu Oh” by R.L.Manders, CSI, CDT

Sadaharu Oh, a citizen of the Republic of China (Taiwan) was the greatest home run hitter in the history of Japanese baseball. His achievements are comparable with Babe Ruth and Henry Aaron here in the United States. Oh started his baseball career back in his high school days as a pitcher. In 1959, he joined the Yomiuri Giants of Japan’s Central League, was moved to first base, and began hitting from the left side of the plate. His hitting was at best only mediocre, until he finally decided that what he was doing was not working!

A change in batting style, whereby he lifted his right leg in the air – quite like the way the famous Mel Ott did when he was a hitting sensation with the New York Giants – got results. In 1977, at the age of 37, he surpassed Henry Aaron’s total by clouting his 756<sup>th</sup> career home run. Oh retired in October 1980 with a total of 868 home runs.

Sadaharu Oh, quite like some modern day Specification Writers, find that if they make some slight adjustments to their style of writing Specifications, far greater control is gained. By merely adding the “Voluntary Alternate” as the basis for Paint Specifications, this creates an “Open Proprietary” Specification that does not discriminate against anyone, yet places the burden of proof on the Low Bidder if he wants to “re-write” your Specification.

Savings, then, if any, then go directly back to where they rightfully belong...the Owner!

When everyone bids on the same basic thing, this is the real example of “competitive bidding”. When bidders are allowed to scrounge around for the absolutely cheapest product that they can get approved, this creates a playing field that is not level!

One of the major reasons Owners choose Design Professionals to work for them is that most building Owners have not been to “referee school” for Construction! A good Architect, by virtue of academic training and many years of experience, is well versed in the games that a disreputable Contractor can play today. Specifications that are well written, but not enforced really mean nothing! With Job Observations today at intervals longer than in years past, it is even more important to make sure that provisions in the Article “Delivery, Storage, and Handling” are written so that they can be verified that what was specified actually was used on the job!

In summary, the Construction Specifications Institute has been serving Design Professionals for many years in a manner dedicated to integrity and honesty. Our philosophy for all those years is to help the Design Professional provide the best possible Specifications for the building that the Owner is buying. --R.L. Manders



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## North East Region CSI

### 2004 Annual Meeting

by Steve Benjamin, NER Director & Jonathan Miller, NER Sec'y

Several issues were discussed during the board meeting in Buffalo that will affect each member of the Vermont Chapter CSI. Expect a copy of our revised region Bylaws and voting materials within a month. Please take a moment to read it and vote. This fall we will have completed updating our region website [www.neregioncsi.org](http://www.neregioncsi.org), which is currently receiving 8,000 hits per month! Check it out...especially the calendar function. A Programs database is soon to be turned on that will list information regarding recent educational and technical programs put on by the region chapters. A region Awards database will be developed and instituted. CSI chapter contacts at local Colleges and Universities will be posted. The "Hot News" portion of the region website was disabled for a few months but is now operational.

The region assessment remains at \$20.00 per member. Discussion of reducing the assessment was entertained, however uncertainty regarding attendance at this fall's Region Conference in Buffalo compelled the board to hold the assessment static. It was affirmed that Student members are now exempt from region dues. At the time of the meeting, the region officially had 77 student members enrolled, 62 of them in the Vermont Chapter.

Updating the region's strategic plan was discussed in a two hour workshop on Friday, April 2. A report to the board is expected at the Buffalo Conference.

Housatonic Chapter Director, Roy Olsen, RA, CSI, CCS, CCCA, was elected to be the FY'05-06 NER Treasurer.

Institute Director Rosamond's Report: After canvassing the board, 30 to 35 region members look to attend **The CSI Show** in Chicago, April 21-23. A modest **Institute Dues**

increase took effect on **April 1<sup>st</sup>**. The FY'05 **CSI University** is being held July 8-10 in San Antonio, TX. **Region Committee Chairs** need to be confirmed and changes sent to the Institute by April 30<sup>th</sup>. FY'05 Planning, FY'05 Publications and FY'06 Awards committees need new chairs. These positions are open to all members, and volunteers need not sacrifice a significant amount of time in order to be effective.

An **Events Task Team** was established (*but not staffed*), refocusing region efforts to targeted educational events in lieu of the region conferences after Buffalo. An offer by Maine to host a conference in the fall of 2005 was not accepted, as the board by a 16-1 vote (*Miller voting no*) effectively determined the end to region conferences. They look to be replaced with multiple workshop events held in May-June and/or September-October at places central to 4+ chapters. Board meetings will be held in the Providence-Hartford-Albany triangle to keep travel costs down. Awards are planned to be handed out by region board members at chapter events. The FY'03 awards were finally handed out at the end of the board meeting, with Vermont receiving seven (7) region awards. xxx



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## March Board Meeting Summary

This is just a synopsis; the full text of the March 30, 2004 meeting minutes is available from the Chapter Secretary.

- The chapter's Annual Meeting, which was to have been held in April, will be delayed until the final bylaws are approved by the Institute & our legal counsel.
- A "This is CSI" lunch presentation to Middlebury College's pre-architecture program is being arranged, as part of our ongoing educational outreach.
- Several of the student members we gained last year have renewed, and several have lapsed. It's a volatile section of our membership.
- VT would like to take advantage of the NE Region's website development program, which enables chapters to set up their own websites on the region's host. Must be done by late summer, when free technical assistance from the www provider/partner runs out.
- CSI Show in Chicago, April 20-24, is reportedly running below expectations on attendance figures and sponsor booths. President John Gant and Editor Chris Eling are the VT Chapter attendees this year.
- Chapter finances are also running below expectations, mostly due to lower-than-last year programs attendance and fewer tabletops.
- Press releases regarding the chapter's Institute Awards need to be sent out to local publications. *[done]*
- Region Awards from last year have finally been received.
- Chapter Awards Banquet is set for June 10<sup>th</sup> at Basin Harbor Club near Vergennes. Still looking for sponsors in addition to Trowel Trades Inc., who has generously offered to pick up the bar tab for the evening.
- **Next Board Meeting:** 12:00-1:30pm, Tuesday, 4<sup>th</sup> May 2004 at the *Little Saigon Restaurant* on Shelburne Road.

## TechNotes, continued from p.4

One of the most interesting ideas we discussed is the formation of a Council of Region Technical Chairs. This group would ensure that useful ideas, documents, and technology developed by individuals or chapters would be shared throughout the organization. By accumulating information about the abilities and interests of members, it would also recommend candidates for region and Institute task teams and committees.

The council of RTCs could serve as the head of a structured virtual committee, including potentially all members, to offer assistance to TechCom when needed. Many TechCom tasks require quick action, and cannot wait for the time it would take to pass the issue on to regions and chapters, and wait for response. Other jobs would benefit from additional input, and many of those would be easier if there were a formal method for soliciting, evaluating, and accumulating responses. The council of RTCs could facilitate such efforts, making use of the personal relationships between RTCs and the chapter technical chairs.

There has been much debate about the value of regions. Why should we keep them, when Institute committees can now communicate directly with all chapter chairs - or even all members? The potential for close relationships between Institute committees and region chairs, between region chairs and chapter chairs, and between chapter chairs and members, may be the most important benefit of our Institute - region - chapter structure. Sure, I am now able to e-mail a request to every one of our members, but you can guess what the response would be. The same request, coming from a friend in the same chapter or region, would be far more likely to get a response.

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The Green Mountain Specifier is published as the official newsletter of the Vermont Chapter of the Construction Specifications Institute. Neither the Editor nor the Chapter assumes responsibility for any alleged errors, and opinions stated are not necessarily those of the Editor, the Chapter's members or leadership, or the Institute.

Contributions to the newsletter are welcome, and should be submitted to the editor by the 24<sup>th</sup> of the month in order to be eligible for the next issue. Contributions may need to be edited for, among other things, clarity, file size, and length. Submitted pieces also may not be able to be accepted due to space constraints. -Editor

## 2003-2004 Vermont Chapter CSI Events

- June 5, 2003**    “Chapter Awards Banquet”  
4:00 – 10:00pm at Basin Harbor Club
- July 17, 2003**    “Lighting Design, Dimming, and Controls”  
Ed Jaffee, CSI, IES, LTCD  
11:00am-2:00pm at the Clarion Hotel
- August 14, 2003** “The LEED Process & Specifications”  
Ross Spiegel, RA, FCSI, CCS, CCA  
*CSI Liaison to U.S. Green Building Council*  
*Former CSI Institute President*
- Sep. 24, 2003**    “The Buzz About Electronic Hardware”  
by Shelley Hudson, CSI, CCPR of *Ingersoll-Rand*  
12-2pm at VT Technical College, Randolph VT
- October 9, 2003** “The Power of One: Facilitating Green Building”  
by Paul Murray of *Herman Miller* (Lynn Ovitt, CSI)  
11:00am-2:00pm at the Clarion Hotel
- Nov. 5, 2003**    “Brick & Stone Paving”  
Gene Pawlikowski, CSI of *Trowel Trades Supply*  
11:00am-2:00pm at the Sheraton, S. Burlington
- Dec. 4, 2003**    “P.Lam & Solid Surface Fabrication Shop Tour”  
Top Shop & Steve Benjamin, CSI of *WilsonArt*
- January 15, 2004** “The Bidding Process”  
By Sandy Fead of *Paul Frank & Collins* + Panel  
11:00am-2:00pm at the Sheraton Burlington
- Feb. 11-12, 2004** “Better Buildings by Design 2004”  
by *Efficiency Vermont*, at the Burlington Sheraton  
Seminars, Forums, and Exhibits
- March 1, 2004**    “The Product Rep-Contractor-Architect Relationship”  
Good Service-Expectations-Killer Issues, at VTC  
Al Brosseau, CSI of *Albro Export & Marketing*
- April 23, 2004**    “FAHC Renaissance Project Site Tour – Part II”  
Host - Matthew Martin, CSI, Assoc. AIA  
Sr. Project Manager, *Fletcher Allen Health Care*
- May 20, 2004**    “Windows, Doors & Hardware”  
Mini trade-fair 12:30-5:00 pm  
Burlington Sheraton
- June 10, 2004**    FY 2004 Chapter Awards Banquet  
3:30 to 8:30pm at Basin Harbor Club
- July 2004**        “Daylighting Design & PVA Workshop”  
Joint program with NESEA & VGBN  
To Be Confirmed

## **New Members Welcome !**

### March 2004

**21 new 2004 Members!**

Mr. Todd M. Potasky, CSI  
*New England Surfaces*

Mr. Clark P. Agnew, CSI-S; VTC

Mr. Seth Allen, CSI-S; VTC

Mr. Jason Andrews, CSI-S; VTC

Mr. Peter Belitsos, CSI-S; VTC

Mr. Ken Bushey, CSI-S; VTC

Mr. Ricky Devine, CSI-S; VTC

Mr. Tucker Fossiano, CSI-S; VTC

Mr. Robert Hepburn, CSI-S; VTC

Mr. Matthew A. Jessard, CSI-S; VTC

Ms. Sherilyn Lafley, CSI-S; VTC

Mr. John LaMothe, CSI-S; VTC

Mr. Ryan McCarthy, CSI-S; VTC

Mr. Kyle Moulton, CSI-S; VTC

Mr. Liam Quinlan, CSI-S; VTC

Mr. Thomas Swick, CSI-S; VTC

Mr. Craig Taylor, CSI-S; VTC

Mr. Tim Urie, CSI-S; VTC

Mr. Marshall Wheel, CSI-S; VTC

Mr. Jason Young, CSI-S; VTC

### February 2004

Peter Gibbs, PE, CSI  
*Engineering Ventures Inc.*

### December 2003

**84 new 2003 Members!**

**Best in CSI !!!**

Mr. Jason M. Butler, CSI  
*Pella Windows & Doors*

### November 2003

Mr. Sam D. Gibson, CSI, AIA  
*Sam D. Gibson, Architect*

Mr. Tom Good, RA, CSI  
*Tom Good Architect*

Mr. Jerry F. Thornton, CSI, RCDD  
*University of Vermont*

### October 2003

Mr. Roberto W. Fitzgerald, CSI, AIA  
*Dore & Whittier Architects*

Mr. Michael S. Simanskas, CSI, AIA  
*Dore & Whittier Architects*

Mr. Mark A. Marshall, CSI, Assoc. AIA  
*Dore & Whittier Architects*

Mr. John F. Thompson, CSI, Assoc. AIA  
*Dore & Whittier Architects*

## **VT Chapter Stats as of Mar. 31:**

	Mar '04
New Members, 2003...best in CSI !!!	<b>84 &amp; 121%</b>
New Members, 2004	21
New Members to date for FY2004	38
Sponsored New Members in FY 2004...5 <sup>th</sup> in CSI	14
Retention rate year to date	72.0%
Total VT Chapter Members	<b>141</b>